

1Q FY26 Earnings Update

June 1, 2026

VALUATION

Current Price	\$46.76
52 Week Range	\$20.49-53.36
Market Cap (\$-Mn)	1,548
Ent. Value (\$-Mn)	1,278
Shares Out. (Mn)	33.1
Float	93.2%
Avg. 3-Month Volume	0.21Mn
LTM P/E	16.6x

Source: TIKR. Data as of 5/29 close.

FUNDAMENTALS

Revenue (FY24)	\$643 Mn
Revenue (FY25)	\$651 Mn
Revenue (LTM)	\$649 Mn
EPS (FY24)	\$1.65
EPS (FY25)	\$2.50
EPS (LTM)	\$2.81
Cash, equivalents and ST investments (1Q FY26)	\$364.3 Mn

Source: Company Filings, TIKR

STOCK PRICE PERFORMANCE



Source: TIKR

CONTACT

Exec Edge Research
research@executives-edge.com

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REX American Resources Corp. (REX)

45Z and Lower Corn Costs Drive Record First Quarter; One Earth and CCS Projects Advance; Valuation Remains Reasonable

■ **Key Takeaways:**

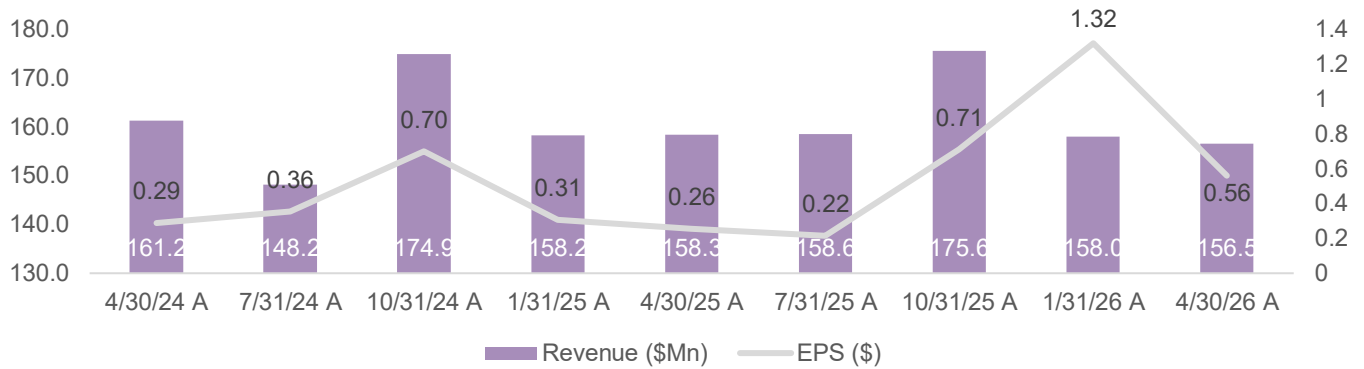
- REX delivered its best first-quarter EPS of \$0.56, well ahead of consensus at \$0.14 and up from \$0.26 y/y.
- 45Z is becoming a structural earnings contributor, adding \$7.5 million of production tax credit income at ~\$0.10/gallon in 1Q FY26.
- One Earth expansion remains on track to become fully operational during FY26, with CCS / expansion spend reaching \$176.3 million.
- Industry backdrop remains constructive, with stable domestic demand and ethanol exports through March up 20% y/y.
- Valuation remains reasonable at 16.6x LTM P/E, with further re-rating tied to 45Z scaling, One Earth completion, and CCS progress.

■ **1Q FY26 delivered a record first quarter, with EPS materially ahead of expectations driven by 45Z credits and lower corn costs.** REX reported 1Q FY26 net sales and revenue of \$156.5 million, down modestly from \$158.3 million in 1Q FY25, primarily reflecting lower ethanol pricing. However, earnings power improved sharply, with gross profit increasing to \$29.1 million from \$14.3 million y/y, primarily driven by the benefit of 45Z tax credits and lower corn pricing. Income before taxes rose to \$26.1 million from \$13.6 million. Net income came in at \$18.5 million, or \$0.56 per share, compared with \$8.7 million, or \$0.26 per share, in the prior-year quarter. EPS was also well above consensus of \$0.14, representing a \$0.42 beat, and marked the strongest first quarter (on an EPS basis) in REX's public-company history. The quarter also extended REX's profitability streak to 23 consecutive quarters, reinforcing the company's ability to generate earnings through commodity cycles while layering in policy-linked earnings streams.

- Operating leverage was partly offset by SG&A rising to \$9.7 million from \$5.9 million y/y, primarily due to higher incentive compensation and unpaid 2025 stock bonuses recorded at fair value.

■ **Operating KPIs showed stable ethanol volumes, lower ethanol pricing, stronger distillers grain pricing, and continued support from corn oil.** Consolidated ethanol sales volumes were 71.1 million gallons in 1Q FY26 versus 70.9 million gallons in 1Q FY25, indicating essentially flat y/y volume despite the ongoing One Earth expansion still not fully contributing. Ethanol ASP declined to \$1.66/gallon from \$1.76/gallon y/y, which pressured reported sales, but the earnings impact was more than offset by lower corn pricing and the new 45Z production tax credit income. Dry distillers grain volumes were approximately 155,000 tons, with ASP increasing to \$155.86/ton from \$145.65/ton y/y, while modified distillers grain volumes totaled 13,427 tons at an ASP of \$76.94/ton. Corn oil volumes were approximately 23.9 million pounds, with ASP increasing to \$0.54/lb from \$0.46/lb y/y. The mix of stable ethanol volumes, stronger DDG and corn oil pricing, lower corn costs, and 45Z income drove a much stronger gross profit outcome even though headline revenue was down 1.2% y/y.

Chart 1: REX Revenue & EPS (Quarterly)



Source: Exec Edge Research, REX SEC Filings, TIKR. REX's Fiscal ends on 1/31.

- 45Z has shifted from a potential catalyst to a visible operating earnings contributor.** REX recorded \$7.5 million of 45Z production tax credit income in 1Q FY26, maintaining the credit at approximately \$0.10/gallon across its consolidated plants while monitoring final regulatory developments. Following early adoption of ASU 2025-10, REX now records Section 45Z credits as “production tax credit income” within gross profit rather than as a tax-line item. Equity in income of unconsolidated affiliates increased to \$3.6 million from \$1.0 million y/y, with approximately \$1.8 million of the increase attributable to 45Z tax credit income. This indicates that 45Z is contributing across both consolidated and unconsolidated plant economics, expanding the earnings base beyond the \$7.5 million recognized directly in consolidated gross profit. The accounting change increased FY25 reported gross profit by \$31.7 million but did not change FY25 net income attributable to REX shareholders, which remained \$83.0 million.
- 45Z is meaningful because it ties incremental earnings to production volumes and carbon intensity improvement, not just ethanol crush spreads.** At the current ~\$0.10/gallon booking rate, 45Z accounted for roughly 26% of 1Q gross profit of \$29.1 million, implying that REX now has a recurring, policy-linked earnings layer tied to gallons produced and CI performance, rather than relying solely on ethanol crush spreads and co-product pricing. The company continues to monitor evolving federal discussions around Section 45Z, which still creates uncertainty around ultimate qualification and monetization levels, though current recognition supports 45Z as a meaningful earnings stream. Longer term, the carbon capture project should improve CI scores and enhance credit realization as One Earth capacity expands. As discussed in the 4Q earnings call, at full optimization, post carbon capture and with the One Earth expansion completed, credits of up to ~\$1.00 per gallon could be achievable at certain facilities, implying a substantial step-up from current levels and reinforcing 45Z as a major long-term earnings driver.

Chart 2: Positioned to Benefit from 45Q and 45Z Tailwinds

45Q Program

- Credit of \$85 per ton of carbon sequestered
- Available for the first 12 years after project begins operation
- Taxpayer can elect direct pay during first 5 years
- Potential tax credit benefits to REX of approx. \$36 million annually



45Z Program*

- Credits may be earned in \$0.10 increments between \$0.10 and \$1.00 per gal. on a carbon intensity (CI) score below 50, with the first \$0.10 earned on a CI score below 47.5
- Only available during calendar years 2025-2029
- Potential tax credit benefits to REX of approx. \$150 million annually, after carbon sequestration

Source: Exec Edge Research, Company Investor Presentation. *The ethanol industry is awaiting guidance from the U.S. Treasury Department on final rules and qualifications for 45Z tax credits.

- **The One Earth expansion is a key volume and policy monetization catalyst, with the facility expected to become fully operational during FY26.** REX's ethanol facility expansion at Gibson City remains on schedule, with testing and commissioning expected to begin upon completion. The expansion increases REX's production base at a time when export demand is strong and 45Z economics are now visible in reported results. While 1Q ethanol volumes were stable at 71.1 million gallons versus 70.9 million gallons y/y, incremental capacity from One Earth should support volume-led growth once fully operational. The strategic value of the expansion is enhanced by 45Z recognition, because each additional gallon potentially carries both core ethanol margin and production tax credit economics. This creates an operating leverage dynamic where higher production volumes can support revenue, gross profit, and policy-linked earnings simultaneously.
- **Carbon capture remains the major medium-term value driver, with permitting the key milestone.** REX continues to work with the EPA on its Class VI injection well permit application and remains engaged with the Illinois Commerce Commission on the associated carbon dioxide pipeline process. At the state level, the Illinois moratorium on carbon pipeline permitting is scheduled to expire on July 1, 2026, and REX plans to submit its application shortly after the moratorium expires. Total investment in the carbon capture and ethanol expansion projects reached approximately \$176.3 million as of the end of 1Q FY26, up from approximately \$166 million at FY25-end, and remains within the combined project budget range of \$220 million to \$230 million, subject to inflation and other market factors.
- **Working capital and liquidity remain supportive, with the balance sheet absorbing capex while preserving strategic flexibility.** REX ended 1Q FY26 with \$364.3 million of cash, cash equivalents, and short-term investments and no bank debt, compared with \$375.8 million at FY25-end, with the decline primarily reflecting ongoing capital investments in growth projects. Working capital movement was mixed, with accounts receivable increasing to \$21.6 million from \$14.7 million at FY25-end, while inventory declined to \$26.5 million from \$28.4 million and accounts payable declined to \$31.1 million from \$38.4 million. Net cash used in operating activities improved to \$2.1 million from \$3.5 million used in the prior-year quarter.
- **Industry demand and forward outlook remain constructive, supported by stable domestic demand, strong exports, and continued execution on growth projects.** Domestic ethanol demand remains stable, while export markets remain strong, with 2026 ethanol exports through March increasing 20% versus the same period last year, according to the Renewable Fuel Association. This export strength is important because 1Q ethanol ASP declined by \$0.10/gallon y/y to \$1.66, yet REX still delivered its strongest first-quarter EPS on a net income per share basis due to lower corn costs, 45Z contribution, and co-product pricing support. Operating conditions remained stable moving through 2Q FY26, and REX expressed confidence in delivering another profitable quarter. The medium-term setup remains tied to continued 45Z contribution at the current ~\$0.10/gallon booking rate, One Earth volume growth, Class VI / pipeline progress, and eventual 45Q monetization.

Chart 3: Quarterly Financial Snapshot

REX (\$Mn, except per share data)	4/30/24 A	7/31/24 A	10/31/24 A	1/31/25 A	4/30/25 A	7/31/25 A	10/31/25 A	1/31/26 A	4/30/26 A
Revenue	161.2	148.2	174.9	158.2	158.3	158.6	175.6	158.0	156.5
% Change YoY	-24.2%	-30.1%	-20.9%	-15.7%	-1.8%	7.0%	0.4%	-0.2%	-1.2%
Net Income	10.2	12.4	24.5	11.1	8.7	7.1	23.4	43.7	18.5
% Change YoY	94.5%	36.6%	-6.1%	-46.0%	-14.8%	-42.6%	-4.4%	294.2%	112.6%
% Net Income Margins	6.3%	8.4%	14.0%	7.0%	5.5%	4.5%	13.3%	27.7%	11.8%
EPS (Basic)	0.29	0.36	0.70	0.31	0.26	0.22	0.71	1.32	0.56
% Change YoY	93.3%	34.6%	-6.8%	-46.6%	-12.1%	-39.4%	1.4%	332.8%	119.6%
EPS (Diluted)	0.29	0.35	0.69	0.32	0.26	0.22	0.71	1.32	0.56

Source: Exec Edge Research, REX SEC Filings. REX's Fiscal ends on 1/31.

- **Reasonably valued given growth prospects and favorable industry and policy tailwinds.** Our valuation incorporates multiple approaches, including historical trading ranges and peer comparisons. The analysis presented is for illustrative purposes only and does not constitute a price target or a buy/sell/hold recommendation.
- **Despite strong 1Q FY26 earnings, REX remains reasonably valued relative to its improving earnings quality, policy-linked upside, and debt-free balance sheet.** At the 5/29 close, REX traded at 16.6x LTM P/E, below its three-year peak of 27.9x, despite visible 45Z recognition, continued progress on the One Earth expansion and carbon capture initiatives, and favorable ethanol fundamentals. Key catalysts for further upside include continued 45Z contribution, the One Earth expansion becoming fully operational during FY26, progress on the Class VI permit and Illinois carbon pipeline process following the scheduled July 2026 moratorium expiration, and eventual 45Q monetization. Supportive industry fundamentals, including stable domestic demand, exports through March up 20% y/y, lower corn costs, and favorable ethanol economics, continue to support earnings visibility, while REX's strong balance sheet, with no bank debt and substantial cash reserves, provides flexibility to fund growth initiatives while maintaining disciplined capital allocation.
- **Time series valuation supports additional upside if earnings visibility continues to improve.** REX currently trades at 16.6x LTM P/E, below its three-year peak of 27.9x, suggesting the stock remains below prior cycle highs despite a structurally improved earnings profile. Applying a 21x multiple (in line with industry average and conservative relative to REX's historical multiple) to LTM EPS of \$2.81 implies a value of approximately \$59/share, indicating potential upside as 45Z contribution, One Earth volume growth, and carbon capture progress become more visible in the earnings base.
- **Peer analysis also suggests room for further re-rating.** REX trades below the peer average of 21.3x LTM P/E, despite its 23-quarter profitability streak, debt-free balance sheet, and increasing exposure to policy-driven earnings streams. This valuation gap suggests that the company's improving earnings quality and structural growth drivers are not fully reflected, with further re-rating likely as execution across capacity expansion, carbon capture, and 45Z scaling continues.

Chart 4: Valuation Analysis Based on LTM P/E Multiple



Source: Exec Edge Research, TIKR. Data as of 5/29 close.

Chart 5: Trading Comps – REX vs. Peers*

Ticker	Company	Market Cap (\$Mn)	EV (\$Mn)	LTM P/E (x)
REX	REX American Resources Corporation	1,548	1,278	16.6
AMTX	Aemetis Inc	179	713	(2.2)
GEVO	Gevo inc	442	540	(12.9)
GPRE	Green Plains Inc	1,097	1,566	(69.7)
ALTO	Alto Ingredients Inc	422	493	15.0
ADM	Archer Daniels Midland Co	38,450	48,782	35.7
VLO	Valero Energy Corp	72,695	81,517	17.8
Average		16,405	19,270	21.3
<i>REX's Multiple vs. Peer Average</i>				-22%

Source: Exec Edge Research, TIKR. Data as of 5/29 close. *Negative values are excluded from calculation of the respective averages.

Chart 6: REX – Financial Snapshot

Income Statement \$000s	1Q FY24	2Q FY24	3Q FY24	4Q FY24	1Q FY25	2Q FY25	3Q FY25	4Q FY25	1Q FY26	FY23	FY24	FY25
Net sales and revenue	161,231	148,155	174,877	158,228	158,340	158,563	175,625	157,959	156,499	833,384	642,491	650,487
% Change y/y					-1.8%	7.0%	0.4%	-0.2%	-1.2%		-22.9%	1.2%
Production tax credit income	0	0	0	0	0	0	0	31,723	7,549	0	0	31,723
Cost of sales	146,780	128,382	135,196	140,656	143,998	144,244	139,493	129,046	134,977	735,166	551,014	556,781
Gross profit	14,451	19,773	39,681	17,572	14,342	14,319	36,132	60,636	29,071	98,218	91,477	125,429
Gross profit margin	9.0%	13.3%	22.7%	11.1%	9.1%	9.0%	20.6%	38.4%	18.6%	11.8%	14.2%	19.3%
Selling, general and administrative expenses	-6,111	-6,440	-8,426	-6,171	-5,944	-6,201	-8,214	-12,257	-9,728	-29,379	-27,148	-32,616
Equity in income of unconsolidated affiliates	1,718	1,747	3,621	2,299	1,006	891	4,388	6,200	3,566	13,921	9,385	12,485
Interest and other income, net	5,905	4,416	4,629	4,208	4,222	3,088	3,151	4,536	3,206	15,724	19,158	14,997
Income before income taxes	15,963	19,496	39,505	17,908	13,626	12,097	35,457	59,115	26,115	98,484	92,872	120,295
Provision for income taxes	-3,690	-4,489	-9,402	-3,805	-2,954	-2,769	-7,988	-7,876	-4,437	-22,560	-21,386	-21,587
Net income	12,273	15,007	30,103	14,103	10,672	9,328	27,469	51,239	21,678	75,924	71,486	98,708
Net income attributable to noncontrolling interests	-2,082	-2,629	-5,603	-3,005	-1,994	-2,217	-4,056	-7,490	-3,226	-14,989	-13,319	-15,757
Net income attributable to REX common shareholders	10,191	12,378	24,500	11,098	8,678	7,111	23,413	43,749	18,452	60,935	58,167	82,951
Weighted average shares outstanding – basic	35,092	35,096	35,189	35,272	33,878	33,010	33,002	33,208	33,116	34,964	35,272	33,208
Basic net income per share attributable to REX common shareholders	0.29	0.36	0.70	0.31	0.26	0.22	0.71	1.32	0.56	1.74	1.65	2.50
Weighted average shares outstanding – diluted	35,328	35,342	35,445	35,272	33,878	33,010	33,002	33,208	33,116	35,151	35,272	33,208
Diluted net income per share attributable to REX common shareholders	0.29	0.35	0.69	0.32	0.26	0.22	0.71	1.32	0.56	1.73	1.65	2.50
Balance Sheet \$000s	1Q FY24	2Q FY24	3Q FY24	4Q FY24	1Q FY25	2Q FY25	3Q FY25	4Q FY25	1Q FY26	FY23	FY24	FY25
Cash and cash equivalents	231,200	261,040	298,249	196,255	159,913	240,962	272,004	188,734	117,668	223,397	196,255	188,734
Short-term investments	120,564	84,942	66,826	162,820	155,979	69,490	63,537	187,048	246,640	155,260	162,820	187,048
Accounts receivable	21,535	24,262	22,331	21,511	27,976	24,828	27,442	14,682	21,597	23,185	21,511	14,682
Total current assets	421,613	418,914	436,497	435,819	398,767	390,516	411,663	447,828	441,533	452,103	435,819	447,828
Property and equipment, net	179,024	190,188	200,496	210,683	215,605	232,412	260,173	272,029	282,041	155,587	210,683	272,029
Total assets	671,019	680,009	715,662	720,008	693,840	700,596	750,059	797,731	807,674	664,802	720,008	797,731
Accounts payable	43,216	31,254	22,220	28,337	21,031	17,595	33,616	38,400	31,073	42,073	28,337	38,400
Total current liabilities	62,700	51,909	43,960	50,443	42,575	37,085	57,481	75,377	65,315	66,259	50,443	75,377
Total long-term liabilities	9,920	11,914	25,102	25,963	31,629	32,521	36,375	20,349	18,605	10,946	25,963	20,349
Total REX shareholders' equity	524,467	539,633	564,491	560,337	536,382	545,766	566,923	610,712	629,235	513,918	560,337	610,712
Noncontrolling interests	73,932	76,553	82,109	83,265	83,254	85,224	89,280	91,293	94,519	73,679	83,265	91,293
Total equity	598,399	616,186	646,600	643,602	619,636	630,990	656,203	702,005	723,754	587,597	643,602	702,005
Total liabilities and equity	671,019	680,009	715,662	720,008	693,840	700,596	750,059	797,731	807,674	664,802	720,008	797,731
Cash Flow Statement \$000s	1Q FY24	2Q FY24	3Q FY24	4Q FY24	1Q FY25	2Q FY25	3Q FY25	4Q FY25	1Q FY26	FY23	FY24	FY25
Depreciation	4,414	4,410	3,609	3,494	3,467	3,634	3,906	4,333	4,483	17,794	15,927	15,340
Amortization of operating lease right-of-use assets	1,478	1,675	1,039	-4,192	1,552	1,645	1,662	-4,859	0	0	0	0
Amortization of finance lease right-of-use assets	0	0	0	0	0	475	474	475	475	0	0	1,424
Net cash provided by operating activities	-2,263	7,971	33,398	25,086	-3,476	16,284	51,239	53,782	-2,089	127,970	64,192	117,829
Net cash provided by investing activities	11,895	21,877	3,858	-110,490	1,809	65,724	-20,078	-135,146	-68,915	28,402	-72,860	-87,691
Net cash used in financing activities	-1,829	-8	-47	-16,590	-34,675	-959	-119	-1,906	-62	-4,322	-18,474	-37,659

Source: Exec Edge Research, Company Filings, TIKR. REX's Fiscal ends on 1/31. REX adopted ASU 2025-10 effective 1Q FY26 and now records 45Z credits as production tax credit income within gross profit; FY25 has been reclassified accordingly with no change to net income attributable to REX shareholders.

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